



Municipality of Casselman
751 St Jean St, Casselman ON K0A 1M0
Attention: Melodie Sorrell, Director of Operations

2025-04-24

Re: Tender Review
Outdoor Generator
1 Industriel St
Casselman

We have reviewed the fourteen bids submitted for this project which ranged from \$127,149.98 to \$233,797.00. The two (2) low bids were ~20% lower than the provided cost estimate, and the next four (4) bids were within 5% of the cost estimate, competitive pricing was received for this project.

A meeting was held with the low bidder to review the scope of work. There were supplementary emails to also confirm they had captured the entire scope of work.

The difference between the Class A cost estimate and the submitted bid can be attributed to the alternative generator the low bidder received pricing for. The performance of this generator meets the design intent for this project. Also, the low bidder's labour rates are lower than what was used for the cost estimate.

We reviewed the bid submitted by Duquette Electrique Ltee in the amount of \$112,522.11 + HST, and the associated breakdown, and found it to be fair and reasonable.

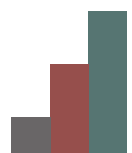
It is also recommended to proceed with the additional \$7,121 + HST optional pricing for four (4) transfer switches to avoid the electrical meters recording generator runtime as normal utility usage if there is a prolonged outage.

Should you require any further assistance please do not hesitate to contact the undersigned.

Yours truly,

PRospective Design Solutions (PRDS)

Michael Karakolis, P.Eng
michael@prds.ca
613.220.1787



ADM-002-2025 - Standby Generator and related components
Procurement & Installation - Quote Form - Breakdown of Costs

		Duquette électrique ltee	M.R. Blais Sales & Service Inc.	Maxi Power Electrical Services Inc.	K Wilson Electric Inc	12256894 Canada Inc.	Delta Electric & Automation Inc.	Bedard Electric Inc	JWK Utilities & Site Services Ltd.	T&T Power Group	Carleton Electric Ltd.	2370667 Ontario Inc	EEL Line Corporation	1663587 Ontario Inc. o/a Arc & Spark Electric	Gannon/Black burn Electric Inc.
Line Item	Item	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total	Sub-total
1	General Requirements	-	-	4,135.00	2,000.00	3,500.00	11,226.52	20,480.00	10,000.00	3,658.54	2,000.00	2,000.00	3,000.00	37,300.00	18,000.00
2	Civil Work - Contrete Pad Bollards Re-Instate Asphalt - Option # 1 Location	14,500.00	14,500.00	16,100.00	22,987.00	16,500.00	29,441.62	36,520.00	25,000.00	16,768.00	31,801.00	34,300.00	40,100.00	63,800.00	58,000.00
3	Generator Supply and Install	69,696.12	69,856.12	78,800.00	76,300.00	85,351.00	73,400.00	60,000.00	75,000.00	81,965.84	77,000.00	82,000.00	89,000.00	71,500.00	83,400.00
4	ATS Supply and Install	5,039.00	5,141.84	3,650.00	6,800.00	11,500.00	4,250.00	14,000.00	5,000.00	6,289.46	3,000.00	9,600.00	10,900.00	11,000.00	4,800.00
5	Electrical Distribution	17,046.99	17,574.22	25,275.00	20,546.00	18,800.00	19,425.20	17,000.00	25,000.00	42,073.17	31,675.00	30,693.78	35,000.00	7,035.00	22,400.00
6	Gas Piping Modifications	6,240.00	6,240.00	13,340.00	14,575.00	9,500.00	11,016.00	9,000.00	18,000.00	21,819.51	31,192.00	18,836.00	9,000.00	13,600.00	18,800.00
7	Closeout	-	-	1,200.00	4,000.00	5,000.00	1,500.00	5,000.00	4,000.00	2,439.02	2,599.00	2,500.00	2,000.00	1,500.00	1,500.00
Subtotal:		112,522.11	113,312.18	142,500.00	147,208.00	150,151.00	150,259.34	162,000.00	162,000.00	175,013.54	179,267.00	179,929.78	189,000.00	205,735.00	206,900.00
HST		14,627.87	14,730.58	18,525.00	19,137.04	19,519.63	19,533.71	21,060.00	21,060.00	22,751.76	23,304.71	23,390.87	24,570.00	26,745.55	26,897.00
Total Contract Amount:		127,149.98	128,042.76	161,025.00	166,345.04	169,670.63	169,793.05	183,060.00	183,060.00	197,765.30	202,571.71	203,320.65	213,570.00	232,480.55	233,797.00